
Mathias Makonnen

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Summary

ACKNOWLEDGEMENT-

Mathias has been instrumental in overseeing the technical and managerial operations of my Pro-Ficiency Inc, of which I was the Chief Operating Officer, during his tenure as Country Director -Ethiopia (2011-2014), dealing with various partners, both local and international NGOs, not to mention his strong capabilities in coordinated work with higher governmental bodies.

It is on the basis of this extensive experience that I write a letter of unequivocal support.

David Hadden, CEO-ProFiciency

Experience

SALES SPECIALIST | 11/2019 to 12/12/2022

KOONS TOYOTA ARLINGTON, U.S.A.

- Automotive Sales and marketing
- CRM , Reynolds & Reynolds, Mastermind literate
- Research, Analysis and Marketing of Washington DC area market
- Client management
- Self-Paced managerial position
- Commission
- Highest per capita income in U.S. area office

SR CONSULTANT | 10/2018 to 1/2020

Pro-ficiency Inc - Durham,N.C., U.S.A

- Formation of solid cooperative learning and teaching solutions with Partner NGOs in global health.
- Consult the senior medical simulation technology team on programs and plans for African Medical and Clinical Schools.
- Conduct point-to-point tele conferencing with officers from either side of the oceans in planning and development.
- Work with the medical simulation research and development team in Durham, N.C.
- On the creation and formulation of PBLs (Problem based learning) cases and scenarios.
- Responsible for oversight and operation for Africa projects.
- Serve as Liaison between the Partners in U.S.A.

INFORMATION TECHNOLOGY SPECIALIST- CADRE ORR TEAM LEAD | 10/2017 to 09/2018

MVM Inc - Ashburn, VA U.S.A.

- Member of senior Infrastructure planning and development team.
- Information Technology documentation and data recording management.
- Active Directory-Microsoft Office 365-Sharepoint-.
- Build and stage workstations Laptops and Desktops including Tablets and Mobile devices.
- Loading Software and configuring network protocols, permission and shares.
- Creating Email account and group accounts with required permissions set by upper management and security.
- Adhering to government set compliances and rules of utilizing public information and security.
- Create/Issue access badge and monitoring services.

IT SPECIALIST EWR-IAD-ALB | 03/2016 to 09/2017

ComutAir d.b.a. United Express - Albany, NY U.S.A.

- Configure and install various network devices and services (e.g., routers, switches, firewalls, load balancers, VPN).
- Perform network maintenance and system upgrades including service packs, patches, hot fixes and security configurations.
- Monitor system resource utilization, trending, and capacity planning-.
- Provide Level-2/3 support and troubleshooting to resolve issues.
- Work within established configuration and change management policies to ensure awareness, approval and success of changes made to the network infrastructure.
- Select and implement security tools, policies, and procedures in conjunction with the company's security team.
- Liaise with vendors and other IT personnel for problem resolution- Mapping printers and systems within LAN.
- Active Directory Support.

SR TECHNICAL SUPPORT | 01/2003 to 07/2008 & 03/2015 to 03/2016

Siemens - Irving, TX U.S.A.

- Provide technical support at Siemens Postal Automation Projects within the United States Postal Service Distribution facilities.
- Team Leader for Survey, Installation and Testing phase of the projects.
- Self-managing site representative and commissioning manager of projects with client.
- Represent Siemens at product development and implementation programs within the network of the Postal and Distribution Centers of the USPS in the country.
- Provide site support around the clock as need requires after Pre-Production analysis projects at various Pilot sites.
- Testing with designated test director or client representatives on site.

COUNTRY DIRECTOR | 01/2011 to 01/2014

THERASIM INC - Durham, NC U.S.A.

- Oversaw operations in Ethiopia handling budgetary and logistical responsibilities.
- Regional representation for Kenya and Uganda.
- Prepared and presented technical proposals for potential clients using Therapy Simulation.
- Led design presentations to product management team.
- USAID/CDC/PEPFAR Ethiopia program board member.
- Innovative Initiative for 4year Medical Curricula organizing team member.

ICT SPECIALIST VOLUNTEER | 01/2009 to 01/2011

AIHA TWINNING CENTER - Washington, DC U.S.A.

TEAM LEADER AUTOMATION | 01/2003 to 12/2008

SIEMENS - Arlington, TX U.S.A.

Education and Training RANI DURGAVATI UNIVERSITY - | BA Economics and Political Science Jabalpur, M.P.- INDIA

References

PROFESSIONAL REFERENCES

Lorrie Kleist, Manager Siemens (817) 307-1920
Kevin Reyes, Manager MVM Inc (571) 223-4549
Sean Fay, Manager MVM Inc (571)334- 4763
David Hadden, CEO Pro-ficiency (919)904-00355

Languages

Speaking/Writing French, German, Amharic and English.

Certifications

• Nortel Networks -Team Leader, Optical Switching
• Carrier Networks -Nortel